

Kevin Jing

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EDUCATION

Ivey Business School, Western University

2019 – 2024

Honors Business Administration (HBA) and Bachelor of Software Engineering (BEng) Dual Degree

London, ON

- 4.0/4.0 Cumulative GPA (93%), Dean's Honor List (2019-2023)
- RBC Scholarship in Software Engineering (\$25,000), Claude Lamoureux HBA Scholarship (\$10,000), Dean's Entrance Scholarship (\$10,000), William C. Ford Jr Scholarship (\$7,500)
- Novacap Private Equity Case Comp (2021, 2022-Finalist), Ivey Boursify Trading Comp (Second Place)
- Ivey Finance Club, Ivey Sales and Trading Club, Ivey Private Capital, Western Investment Club

WORK EXPERIENCE

Morgan Stanley

Summer 2023

Investment Banking Summer Analyst

Toronto, ON

- Scheduled to complete a 10-week program in the diversified M&A industry group

Citi

Summer 2022

Sales & Trading Summer Analyst

Toronto, ON

- Gained market knowledge from rotating through derivatives, equity sales, treasury, and corporate solutions desks
- Pitched a yield curve steepener trade; presentation nominated to be sent to traders in New York for execution
 - 2y10y post inversion Fed Funds trade found to return 153bps post roll and carry per steepening cycle
- Selected as the top performer overall on the derivatives desk

HotTakes Sports

2021- Present

Chief Financial Officer

London, ON

- Scaled the sports social media business from zero to over \$400k in revenues annually, with 80% MoM growth
- Coded and integrated advanced user habits and analytics tracking into the app and automated the inventory system resulting in winning multiple pitch competitions and attracting investor interest in preparation for an exit

Sun Life Financial

Summer 2021

Innovation Intern- Wealth Product and Solution Development

Toronto, ON

- Pioneered automated analysis with advanced Excel VBAs and Tableau to analyze the entire Sun Life sales history and constructed improvement metrics for optional benefit sales that generated over \$60,000 in additional premiums per year

EXTRACURRICULAR ACTIVITIES

Ivey Investors Society, Co-Founder

2022-Present

- Lead a team of 20+ finance students towards creating monthly back-tested publications of unique trading strategies
- Published back tested risk-adjusted alpha returns strategies such as a corn-wheat pairs trade garnering external interest

Mustang Capital, Head of Derivatives and Research

2021-Present

- Educated lower-year students about derivative trades, created structured products for hedging the \$110,000 fund's trades

Western Orientation Program, Engineering Orientation Leader (Soph)

2019 – 2020

- Mentored a group of first-year students academically and socially to help them transition into university and foster success
- Organized review sessions for engineering students, teaching difficult course content resulting in better exam scores

Canadian Space Agency Stratospheric Balloon Experiment, Software Team

2019 – 2020

- Developed C++ and Java code for barometer sensors on payload launched into space by the Canadian Space Agency

Languages: English, French, Mandarin

Technical Skills: Microsoft Excel, Valuation, DCFs, Java, JS, Adobe Suite, Tableau, MATLAB, Figma

Achievements: IB Diploma, Black Belt (Taekwondo), 3 Million Streams (Music Production), Volleyball champions (2022)

Interests: Basketball, Guitar, Concerts, Electronic Music, Self-Directed Investing, Yoga, Entrepreneurship